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Fanhua Inc.



Fanhua Announces Framework Agreement for Strategic Cooperation with Ping An Health

December 14, 2018

GUANGZHOU, China, Dec. 14, 2018 (GLOBE NEWSWIRE) – Fanhua Inc. ("Fanhua" or "the Company") (Nasdaq: FANH), a leading independent financial services provider in China, today announced that Fanhua Insurance Sales Service Group Company Ltd., a wholly owned subsidiary of the Company, has signed a framework agreement for strategic cooperation with Ping An Health Insurance Company of China, Ltd. ("Ping An Health") on December 14, 2018.

Pursuant to the agreement, both parties intend to deepen cooperation with each other on customization and distribution of medical insurance products while exploring opportunities to collaborate on a wider spectrum of health care insurance products and services, by leveraging on each other's strengths, including Ping An Health's diversified health care insurance product offerings and Fanhua's extensive distribution network, in order to provide personalized and high quality products and services to broader groups of individuals and families in China. Zheng Yang, chairman and chief executive officer of Ping An Health and Chunlin Wang, chairman and chief executive officer of the Company were present at the agreement signing ceremony.

About Ping An Health

Ping An Health Insurance Company of China, Ltd., established in 2005, is a wholly-owned subsidiary of Ping An Insurance Group of China, Ltd. It has become one of the leading health insurance companies in China. It covers a large scope of health insurance services, including medical insurance, accident insurance, health insurance management, and health consultation services amongst others.

About Fanhua Inc.

Fanhua Inc. is a leading independent online-to-offline financial services provider. Through our online platforms and offline sales and service network, we offer a wide variety of financial products and services to individuals and businesses, including property and casualty and life insurance products. We also provide insurance claims adjusting services, such as damage assessments, surveys, authentications and loss estimations, as well as value-added services, such as emergency vehicle roadside assistance. Our online platforms include: (1) Lan Zhanqiu, an all-in-one platform which allows our agents to access and purchase a wide variety of insurance products, including life insurance, auto insurance, accident insurance, travel insurance and standard health insurance products from multiple insurance companies on their mobile devices; (2) CMap, a mobile sales support application; (3) Baoxian.com, an online entry portal for comparing and purchasing health, accident, travel and homeowner insurance products; and (4) eShuzhu (www.ehuzhu.com), a non-profit online mutual aid platform in China. As of September 30, 2018, our distribution and service network is consisted of 754 sales and service outlets covering 31 provinces.

For more information about Fanhua Inc., please visit <http://www.fanhuaholdings.com/>.

Forward-looking Statements

This press release contains statements of a forward-looking nature. These statements, including the statements relating to the Company's future financial and operating results, are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by terminology such as "will," "expects," "believes," "anticipates," "intends," "estimates" and similar statements. Among other things, management's quotations and the Business Outlook section contain forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties and are based on current expectations, assumptions, estimates and projections about Fanhua and the industry. Potential risks and uncertainties include, but are not limited to, Fanhua's ability to attract and retain key personnel and productive agents, its ability to maintain existing and develop new business relationships with insurance companies, its ability to execute its growth strategy, its ability to adapt to the evolving regulatory environment in the Chinese insurance industry, its ability to compete effectively against its competitors, quarterly variations in its operating results caused by factors beyond its control and macroeconomic conditions in China and their potential impact on the sales of insurance products. All information provided in this press release is as of the date hereof, and Fanhua undertakes no obligation to update any forward-looking statements to reflect subsequent occurring events or circumstances, or changes in its expectations, except as may be required by law. Although Fanhua believes that the expectations expressed in these forward-looking statements are reasonable, it cannot assure you that its expectations will turn out to be correct, and investors are cautioned that actual results may differ materially from the anticipated results. Further information regarding risks and uncertainties faced by Fanhua is included in Fanhua's filings with the U.S. Securities and Exchange Commission, including its annual report on Form 20-F.

For more information about Fanhua Inc., please visit <http://www.fanhuaholdings.com/>.

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Source: Fanhua Inc.